

# FACT SHEET INTERNATIONAL SOURCING PROGRAMME (INSP) MIHAS 2022

**18th EDITION** 

**PREPARED BY INSP MIHAS SECRETARIAT 2022** 

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2. NUMBER OF BUYERS BY COUNTRY

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Details	Virtual	Physical
No. of Malaysian Exporters	246	264
No. of Foreign Buyers	197	192
No. of Participating Countries	47	33
No. of Arranged Business Meetings	324	1,336

# NUMBERS OF BUYERS BY COUNTRY

## 1. VIRTUAL

TOP 10 PARTICIPATING COUNTRIES	NO. OF BUYERS
CHINA	34
JAPAN	14
UNITED STATES OF AMERICA	12
PHILIPPINES	11
HONG KONG	11
SOUTH KOREA	10
VIETNAM	7
GHANA	6
NIGERIA	6
UZBEKISTAN	6
KAZAKHSTAN	6
INDIA	6
CHILE	5
BRAZIL	5
THAILAND	4
MYANMAR	4
TAIWAN	4
GERMANY	4
POLAND	4
BRUNEI	4

# NUMBERS OF BUYERS BY COUNTRY

## 2. PHYSICAL

TOP 20 PARTICIPATING COUNTRIES	NO. OF BUYERS
BHUTAN	31
VIETNAM	18
THAILAND	15
UNITED STATES OF AMERICA	12
UZBEKISTAN	11
NEPAL	11
PHILIPPINES	9
INDONESIA	8
MYANMAR	7
SINGAPORE	6
SOUTH KOREA	6
JAPAN	6
UNITED ARAB EMIRATES	5
INDIA	5
FRANCE	4
AUSTRALIA	4
QATAR	3
TURKEY	3
SAUDI ARABIA	3
CAMBODIA	3

# MALAYSIAN EXPORTERS BY STATES

### 1. VIRTUAL

PARTICIPATING STATES	NO. OF MALAYSIAN EXPORTERS
SELANGOR	108
PULAU PINANG	35
KUALA LUMPUR	32
JOHOR	21
PERAK	11
MELAKA	8
SABAH	7
SARAWAK	6
KEDAH	5
NEGERI SEMBILAN	4
TERENGGANU	4
KELANTAN	2
PAHANG	2
PERLIS	1

## MALAYSIAN EXPORTERS BY STATES

#### 2. PHYSICAL

PARTICIPATING STATES	NO. OF MALAYSIAN EXPORTERS
SELANGOR	121
KUALA LUMPUR	34
JOHOR	21
PULAU PINANG	20
PERAK	13
KEDAH	11
TERENGGANU	9
NEGERI SEMBILAN	7
SARAWAK	7
SABAH	6
MELAKA	5
KELANTAN	4
PAHANG	3
PERLIS	3

## MAJOR PRODUCTS AND SERVICES OF INTEREST

#### 1. PRODUCTS

#### Palm Oil Products

- Margarine & Shortening
- Cooking Oil
- Refined Palm Oil
- Palm Kernel Oil
- Ghee & Vanaspati
- Soap Noodles
- Blended Oil

#### <u>Beverages</u>

- Coffee, Tea & Cocoa
- Juices & Cordials
- Health & Energy Drinks
- Milk & Soy

#### Pharmaceutical, Toiletries & Cosmetics

- Cosmetics
- Toiletries
- Healthcare Products
- Perfumery

#### Prepared Food

- Cocoa Products
- Process Meat, Poultry & Seafood
- Ready to Eat Meals
- Snacks
- Sauces & Paste
- Bakery Products & Pastries
- Biscuits & Cookies
- Coconut Products
- Dairy Products
- Healthy Food (Non-GMO, Gluten Free, Organic)
- Spices & Condiments

#### 2. SERVICES:

- Halal Logistics Services
- Modest Fashion
- Franchising
- Food Technology
- Islamic Investment, Banking & Takaful
  - Islamic Financial Institutions and Consultants;
  - Islamic Banking
  - Islamic Unit Trust
  - Islamic Capital Markets
  - Takaful (Insurance)